

# EIBN BUSINESS PACKAGE IN COMBINATION WITH DESTINATION EUROPE 2016

## Thursday, Apr 7

### Individual Arrival and Check-in at the Hotel

- 19.00      **Welcome Dinner with the EIBN Team**  
Briefing: Introduction to the Trade Mission activities

## Friday, Apr 8

- 08.00 – 9.30      **Breakfast Roundtable: Indonesia's Travel and Tourism Market**
- Presentation: *Travel, hospitality and investment: inbound and outbound business opportunities in Indonesia* [EIBN or sector association]
  - Presentation: *Providing travel and tourism services in Indonesia and its regulatory aspects* [Ministry of Tourism of the Republic of Indonesia]
  - Open discussion with invited Indonesian companies, sector association leaders, government representatives and European players already in Indonesia
- 10.00 – 12.30      **Corporate Seminar: European Company Presentations**
- Delivered to a targeted audience of invited Indonesian businesses
  - 15 minutes presentation and Q&A per Company
- 12.30 – 15.30      **B2B Networking Lunch**
- 15.30 – 21.00      **Exhibitor's booth set-up at Destination Europe 2016**

## Saturday, Apr 9

- 10.00 – 21.00      **Destination Europe Fair**
- Trade Fair direct B2B matchmaking\* at EIBN's exhibition area

**Note: programme subject to changes**

### \*Trade Fair B2B matchmaking:

EIBN will increase your company visibility throughout the trade fair by contacting directly the Indonesian and European exhibitors promoting your company products, identifying interested companies and arranging meetings prior to your arrival to the fair. EIBN will also engage with its network of Indonesian and European businesses and introduce your product/company prior to your arrival. According to the interest shown, we will set up to 4 pre-booked individual business meetings, to take place during the fair.

### Participation Fee: EUR 880 including 10% VAT

- The full amount is due before the commencement of the programme.
- If the participant cancels within the 4 weeks prior to the trade mission commencement or fails to attend, 50% of the participation fee will be refunded.
- The Participation Fee covers all internal group ground transportation in Indonesia, logistics, 3 (three) meals, attendance at briefings and events, as well as needed support for meetings with Indonesian and European companies.
- The limit of participants is a maximum of 2 participants per company.
- Accommodation, Return Flight from Europe to Indonesia and all food or ground transportation expenses outside the scheduled meals and activities are borne by the participants.
- EIBN will assist in booking the accommodation (discounted corporate rates available for participants at selected hotels).

For more Information, Pre-consultation and Registration contact EIBN  
**EU-Indonesia Business Network**  
Laura Aramo • +62 21 315 4685 • [laura.aramo@eibn.org](mailto:laura.aramo@eibn.org)

Registration Deadline: **Monday, 1 February, 2016**

There is only limited number of places for participants! Contact us now and reserve your spot!